



Preferred Dealer & Installer Residual Program Overview

Program: WorldTV allows eligible Preferred Dealers and Installers (PDI) to apply for participation in the Residual Program. Through the program, PDI are given an incentive to sell subscription based programming and maintain that customer base.

Eligibility: To qualify for and take part in the Residual Program, dealers & installers must meet minimum qualification criteria which includes attaining a minimum of 21 paid subscriber activations in a one-month period to receive pay-outs. These subscribers must remain in activated subscriber status for a minimum of three months.

To determine qualification, a new or existing dealer/installer must submit and agree to the respective Dealer, Installer or Dealer/Installer Agreement and meet the criteria set forth in the agreement, including previous authorization in the Preferred Dealer & Installer Program.

- The dealer must submit the agreement to the WorldTV Retail Relations office.
- The Retail Relations team will have all materials authorized within three business days and logistics set-up within generally 2 weeks of application authorization.

Terms:

- The incentive program is only valid in the United States.
- Dealer/Installer must maintain 5 new installation/activations a month to be eligible for residual payment.
- Consumer must subscribe to a WorldTV channel and activate the Smart Card within 30 days of purchase of home satellite system.
- Consumer must be an active paying subscriber in current good standing with WorldTV before incentives will be paid out. Incentives will not be offered for subscribers who's account is terminated, disconnected or deactivated for any reason.
- Although incentive payments will accrue on a monthly basis, payment of the incentive fees will be made to Dealer on a quarterly basis.
- In the event the respective Dealer, Installer or Dealer/Installer Agreement expires or is terminated for any reason WORLDTV shall have the right to terminate immediately all incentive payments then presently due and owing or thereafter due to Dealer.

Charge Back: Should a Dealer or Installer receive an incentive payment to which Dealer or Installer was not entitled, WORLDTV shall have the right to charge back such monthly incentive payment against future payments due to Dealer or Installer.

Statements: Periodically, WORLDTV shall make written statements available to Dealer reflecting the amount of incentive payments, which are payable as well as any charge backs, which have been assessed.

Pay-Outs Rates Based on Subscribers Attained:

The rates for incentive payments per paid subscriber activations follows:

Number of Subscribers per Month	Rate of Incentive
1-20	NO INCENTIVE
21+ subscribers	\$1.00 per month per subscriber
2 nd Channel added on to original subscription	\$0.50 per month per subscriber
3 rd & 4 th Channel added on to original subscription	\$0.25 per month per subscriber



Collection of Fees: With the exception of the sale of WORLDTV receiver and antenna equipment or the installation of such equipment that may be provided by Dealer or Installer, under no circumstances shall Dealer/Installer collect any payment for subscription programming or any other money that may be due to WORLDTV from any WORLDTV subscriber or other person. All fees for subscription programming will be billed directly to the subscribers of WORLDTV programming by WORLDTV as agent for the broadcasters.

For more information on the Preferred Dealer/Installer residual program, please visit us at: www.globecastwttv.com.

All application documents for residual program application must be sent to the WorldTV Retail Relations office at:

FAX: 1-212.373.5154

MAIL: Two World Financial Center, 225 Liberty Street-Suite 4301, New York, NY 10281

Email: installers@globecastwttv.com

Please call: 1-800-803-7502 for any questions you may have about your residual program status.

WorldTV is under no obligation to provide to any retailer authorization in the residual program. To be eligible, dealers and installers must be previously authorized in the Preferred Dealer & Installer Program and meet and agree to the requirements set forth in your respective WorldTV Dealer, Installer or Dealer/Installer Agreement.

ALL PRICING, PROGRAMMING, INCENTIVE RATES AND RELATED INFORMATION IS SUBJECT TO CHANGE WITHOUT NOTICE.